

Adopting occupational exoskeletons: from initial interaction to long-term use

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Sciences applied to work and organizations Department

Prevention and musculoskeletal disorders (MSDs)



Musculoskeletal disorders are Europe's most common occupational disease



When all the solutions to improve working conditions have been tested without success, or when automation is not feasible

Need for assistance and mobility !

Exoskeleton as a solution for preventing MSDs ?



Context



Consensus on the benefits of exoskeletons but not systematically adopted in workplace



Understanding and formalizing the cognitive and psychosocial mechanisms of adoption



Quality of the integration & the Human Exoskeletons interactions (HEI)
Degraded HEI → psychosocial risk factors, musculoskeletal disorders, and accident risks

Overview of INRS research conducted in companies & lab (2019 – 2025)



Adoption process

Pre-adoption

Familiarisation

Routinisation



Operators form their attitude before use based on their mental image of the device and its functioning



Initial phase of interaction where the user learns to operate the technology



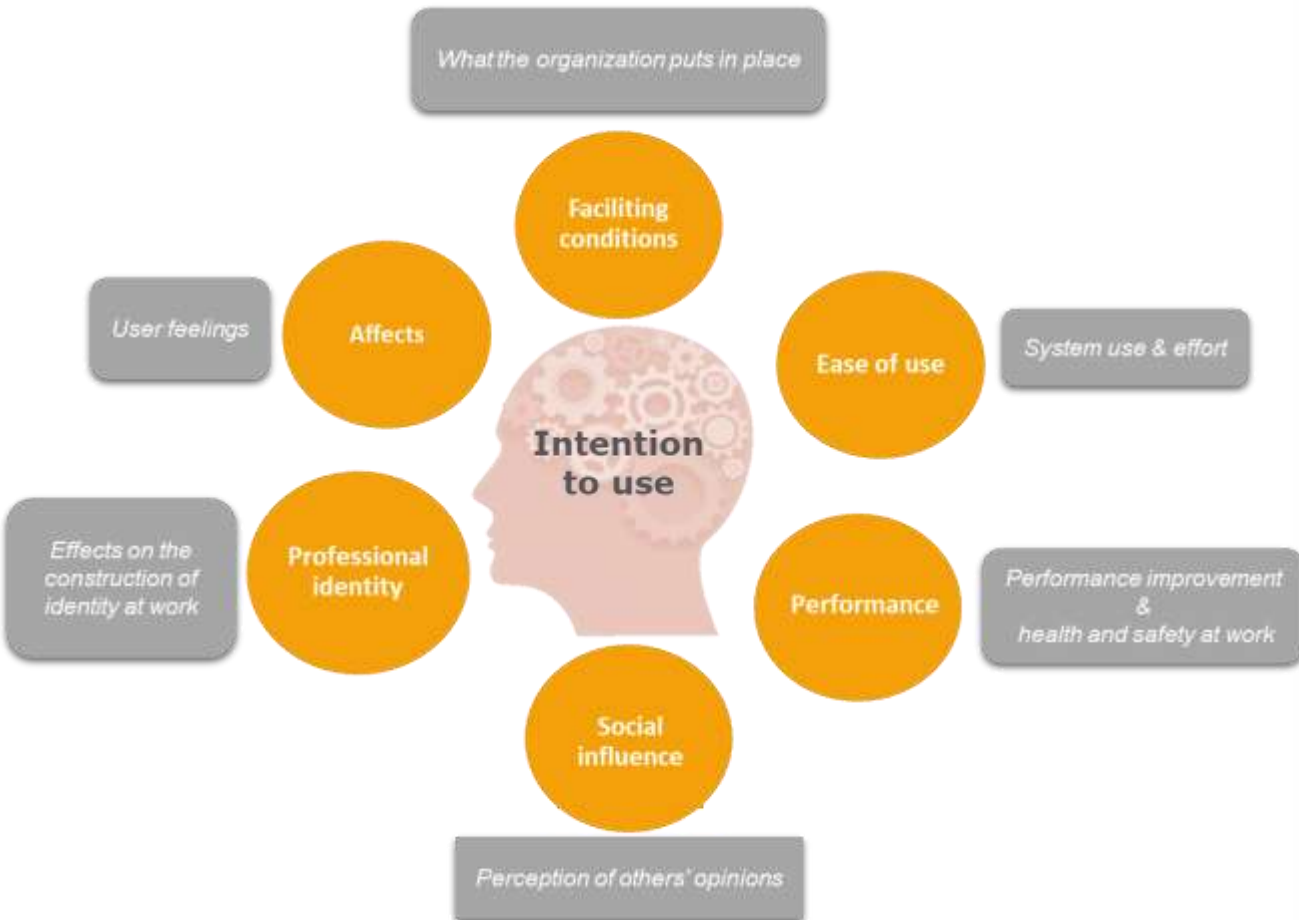
Period when technology use becomes a habitual routine

Adoption : *intention to use*

- Influenced by several *determinants* and by the *user-exoskeleton interaction experience*
- At each stage, users evaluate the balance of pros and cons to decide whether to continue or stop the adoption process
- Adoption trajectories differ among users



Determinants



Pre-adoption → Familiarisation → Routinisation

Affects ++
Ease of use ++
SI ++

Affects ++
Ease of use
Occ. Health & safety

Intention to use

Intention to use

International Journal of Human-Computer Interaction

ISSN: (Print) (Online) journal homepage: www.tandfonline.com/journals/hhc20

The Adoption of Occupational Exoskeletons: From Acceptability to Situated Acceptance, Questionnaire Surveys

Liên Wioland, Jean-Jacques Atain Kouadio, Hugo Bréard, Isabelle Clerc-Urmès & Benjamin Paty

User-exos interaction experience



Even before interacting with the exo, future users form an opinion based on their **expectations** and the six key **determinants**, which influence their intention to try the device

Discovery of the device's side effects

Confrontation with the **expectations** defined during pre-adoption

Adaptation : continuous testing and adjustments to maximize the device's potential

Reevaluations several times during this period

Six key **determinants**

Unstable evaluations (varied trajectories)

Duration varies depending on users and complexity of adjustments

Explorations : long term users explore the device's use in unexpected situations, customizing it to their needs and thus expanding its range of applications

The intention to continue using a technology depends on user **satisfaction**, determined by the net benefits of the device and whether it continues to meet the **user's expectations (new determinant)**

Stabilization appropriation

Applied Ergonomics 122 (2025) 104393

Contents lists available at ScienceDirect

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From unknown to familiar: An exploratory longitudinal field study on occupational exoskeletons adoption

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Becoming a User: Understanding the Journeys Towards the Adoption of Occupational Exoskeletons

Marc Dufraisse, Lièn Wioland, Jean-Jacques Atain Kouadio, Isabelle Clerc-Urmès & Julien Cegarra

In parallel



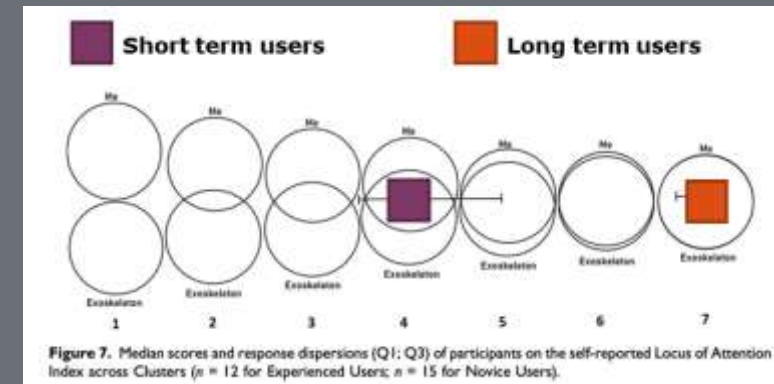
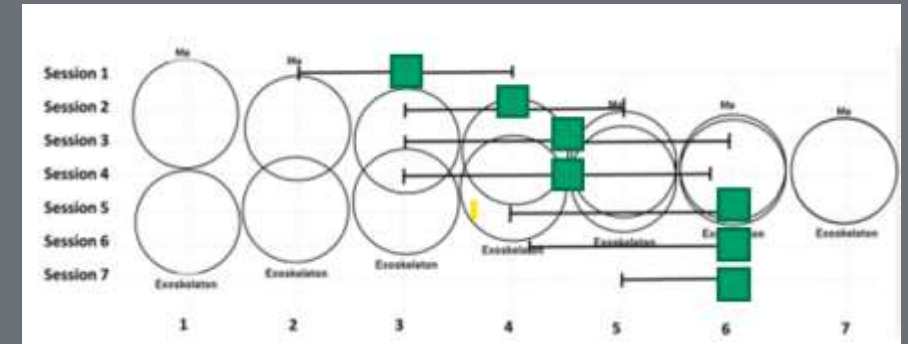
Embodiment : integration of the exo into the body representation strengthens (*green square*) throughout the process
 -Long-term users feel *as if they are one with the exo* (*orange square*)



The **collective** has a crucial impact throughout the process (especially during pre adoption and familiarization)

-Negative influences include mockery, negative looks, and exclusion from the group

-Positive influences include collective intelligence, co-creating solutions to overcome side effects, sharing adaptations and explorations





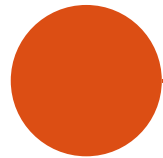
Extended Multi-Phase Study

Embodiment of Occupational Exoskeletons as Developing a Sense of Ownership and Readiness-To-Hand: Laboratory and Field Explorations

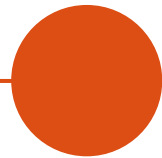
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Key points to remember



Adopting occupational exoskeletons is a complex, dynamic and long-term process (**3** stages : pre-adoption, **familiarization**, routinization)



It depends on :

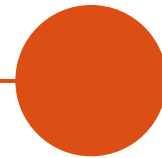
The **evaluation of determinants**

The evaluation of the user-exos interaction experience

-The success of the mutual adaptations (the user adapts the technology to their needs while simultaneously adjusting to its constraints, in a process of dynamic appropriation)

Workplace environment

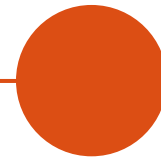
→ Different adoption **trajectories**



Key determinants

Facilitating conditions, ease of use, performance, social influence, professional identity, affects, expectations, satisfaction, collective

Quality of the user-exos experience (adaptations / appropriation, explorations, embodiment)



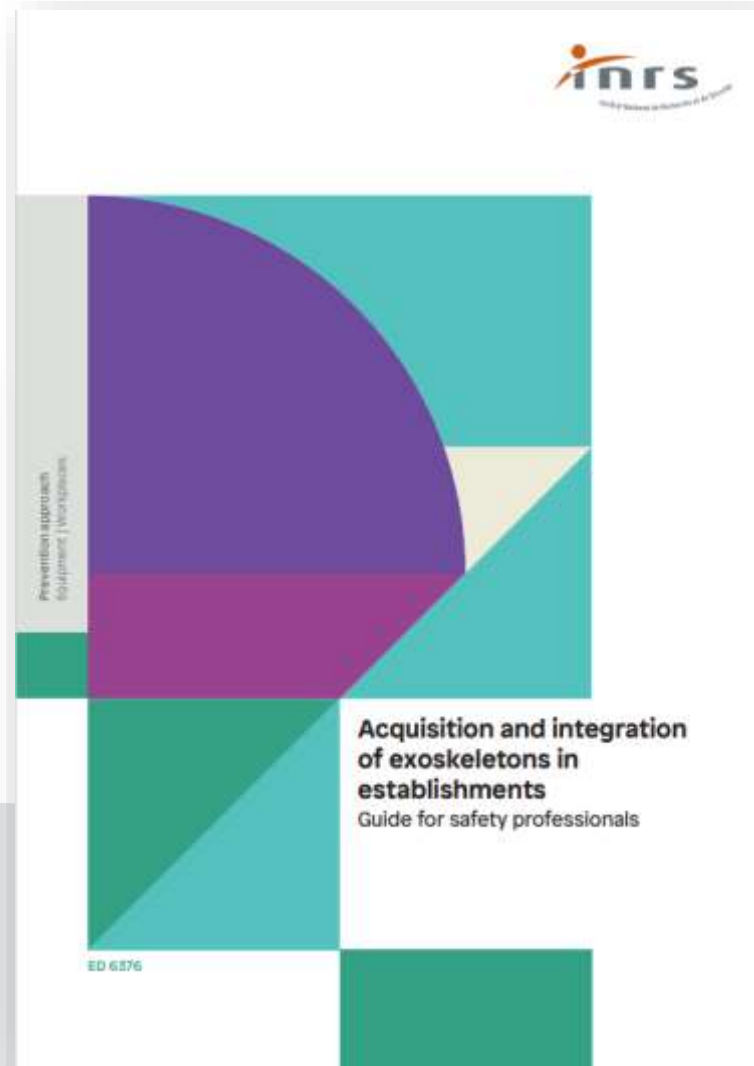
These elements provide new reference points that enrich the approach to integrating exoskeletons and specify actions to be implemented for **occupational risk prevention**

Prevention

Structure the Exoskeleton Integration Process

From the definition of the needs of physical assistance to the follow-up of the integration

ED6376, ED6416



Schedule multiple evaluation and follow up sessions over time

Identify determinants & the variability of the user-experience (equipment) for each application

Work in progress

Provide prevention actors with the necessary tools

An operational support designed for prevention professionals that assists companies in integrating exoskeletons as a solution to occupational health issues (2026)

Work in progress



Thank you for your attention



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